BATAMREPORT BATAMREPORT

Export Import in COVID-19 Pandemic Crisis

Batam's Commitment to Embody Easy of Business Licenses with IBOSS



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Ithough the global economy was severely affected due to Covid-19 pandemic crisis, Batam is still on positive trend over past 5 years. This was highlighted by Chairman of BP Batam, Muhammad Rudi in webinar on Tuesday, 7 July 2020 on dialogue session with the Singapore Business Federation (SBF).

The number of foreign and domestic companies that have Permits for Imported Producer Identification Number (Angka Pengenal Impor Produsen, API-P) and Local Business Permits recorded at BP Batam is 1,309 companies with a total of 169,265 employees. During pandemic crisis Industries in Batam are still running normally by implementing the health protocol system in each company.

The Indonesian Ambassador to Singapore,H.E I Gede Ngurah Swajaya, also participated as a speaker in the webinar. He said Asia was a region that was targeted for increasing manufacturing productivity supported with human capital and natural resources.

Indonesia contributes 40 percent of the market in Asia. Based on Morgan Stanley's research, Indonesia was included in the second group on the acceleration of post-COVID-19 economic recovery after China, and currently Indonesia has developed 108 industries that are supported by industrial technology. Hence, the Embassy of Indonesia to Singapore has collaborated with the Investment Coordinating Board (Badan Koordinasi Penanaman Modal, BKPM) and Bank Indonesia to host an event of Indonesia Investment Day in October 2020 to attract more investors.

The webinar also presented Executive Director of the Singapore Business Federation (SBF), Thian Tai Chew and Chairman of the Indonesia Chamber of Commerce (KADIN) to Singapore, Dr. Michael Goutama. The participants also varied from China, Hong Kong, Korea, Japan and the United Arab Emirates (UAE).

SBF acknowledged about Batam development, such as Batam Port to support connectivity to the world, Online Single Submission (OSS) for licensing and Nongsa Digital Park. This webinar is a media to promote Batam to worldwide in the midst of pandemic today. With a stable political situation and a very favorable geographical location, Batam is an ideal location for manufacturing industry.



Rudi received Unqualified Opinion, *Wajar* Tanpa Pengecualian (WTP)

BP Batam Received WTP for the Fourth Time Badan Pengusahaan Batam (BP Batam) has successfully maintained Unqualified Opinion, Wajar Tanpa Pengecualian (WTP) for the fourth time in a row, from 2016 to 2020. The award was received by the Chairman of BP Batam, Muhammad Rudi, on Monday on 27 July 2020at the Auditorium of the Audit Board of the Republic of Indonesia, Jakarta. He said that the achievement would be a trigger for BP Batam to manage financial reports better.

This achievement has also conformed and signified that BP Batam has followed good governance with all financial procedures, and successfully maintain the status for four years in a row.

Bahrullah Akbar, Vice Chairman Audit Board of the Republic of Indonesia (Badan Pemeriksa Keuangan, BPK) conveyed his appreciation to the Institutions and Ministries within the State Finance Main Audit (AKN) for coordinating, synergizing, and working together to achieve transparency and accountability in fulfilling state duties and mandates. In addition, the condition of the New Normal order in the midst of the Covid-19 pandemic is also a challenge for completing the audit stages of the results of these financial statements.

BPK has made every effort to collect information data to obtain adequate confidence and assess the fairness of the presentation of financial statements. The examination procedure is also in accordance with the auditing standards of state finances. The activity is an implementation of Law Number 15 Year 2004 Concerning Financial Management and Responsibility Audit. BPK is obliged to carry out financial audits of central government reports and financial reports of Ministries and Institutions. May BP Batam continue the clean and transparent process in the finance to ensure the development runs smoothly in Batam.

Coordinating Minister for Maritime and Investment Affairs Visits Batam

hairman of Badan Pengusahaan Batam (BP Batam) Muhammad Rudi, along with Ad Interim Governor of Riau Islands Province, Isdianto and other government officials, received and accompanied the working visit of the Coordinating Minister for Maritime and Investment Affairs of the Republic of Indonesia, Luhut Binsar Panjaitan to Batam on Thursday, 2 July 2020.

The arrival of the Coordinating Minister for Maritime and Investment Affairs of the Republic of Indonesia and his entourage were received at the VIP Room at Hang Nadim Airport, then took a short trip to visit Bintan by Heli Bell-412 aircraft belonging to the Indonesian Navy to meet PT Bintan Alumina Indonesia (BAI). Luhut, then join a coordinating meeting attended by the Ministry of Transportation, Ministry of Marine Affairs and Fisheries, Ministry of Finance, Indonesian National Army, Indonesian National Police, Indonesian Maritime Security Agency, Provincial Government, BP Batam, BUMN or State-owned enterprises of Indonesia, BUMD or Local-Governmentowned enterprises, private sector, and associations, located in Nongsa Point Marina and Resort, to discuss issues on Anchor Management, Service Systems at Ports, Investment and Development of Tourism Potential in the Riau Islands.

With direct coordination from the Central Government, Batam is hoping all obstacles will be soon sorted out, to ensure the ease of doing business is being implemented in Batam.



BATAM KEEP EXPORTING THE FISHERY PRODUCTS IN THIS COVID-19 PANDEMIC CRISIS

nterestingly, Batam keep manage the export in this pandemic corona virus disease (Covid-19). The release of exports with Batam fishery products was carried out at the Container Depot of PT Sinindo Express Batam on Wednesday, April 22, 2020

This activity is an effort to revive the economy during this Covid-19 outbreak. As directed by the Minister of Maritime Affairs and Fisheries.

Batam fishery products will be exported to three countries. Japan, China and Singapore. The exported fisheries amount to 60,733 kg (60.7 tons) for dead or process commodities and 3,945 for fresh commodities with the total export value worth is 2.177 billion Rupiah. The types of commodities that are exported include Dried Shrimp Shell Meal (Food Grade) and Valueadded Breaded Shrimp for Japan and Dried Seaweed for China. This commodity is exported through the Batu Ampar Port.

Fresh commodities such as, mackerel, red snapper, yellow tail, kaci, brownstripe snapper, black pomp, gonggong, betutu, grasshopper shrimp, and freshwater crayfish sent to Singapore for highly demand and fishery products exported today come from eight fish processing units in Batam.

The Head of the Fish Quarantine Station for Quality Control and Safety of Fishery Products (SKIPM) Batam, directly released the Joint Export of Batam Fishery Products at the Container Depot of PT Sinindo Express Batam.



This export activities from Batam to Singapore via Sagulung Sea Ports and the Belakang Padang Sea Port work area continue to run normally. The circuit breaker or half lockdown policy has been effective in Singapore, but does not affect the demand for fishery products in that country.

Meanwhile, the total export in Batam until July 2020 is US \$ 793.31 million, with the largest export was through Batu Ampar Port, US \$ 487.03 million; followed by Sekupang Port with US \$ 163.27 million; Kabil / Panau Port with US \$ 80.34 million; Pulau Sambu Port with US \$ 58.33 million; and Nongsa Port with US \$ 2.50 million.

The largest supplier of imported goods until July 2020 was occupied by China with a value of US \$ 215.58 million with a contribution of 27.25 percent. The largest port of unloading imported goods during July 2020 was Batu Ampar Port with an import value of US \$ 513.41 million, followed by Sekupang Port with an import value of US \$ 187.16 million. The contribution of the two ports reached 92.72 percent of the total imports during January-July 2020.

Nobody can predict the next crisis. But the most reliable and efficient insurance by far is to build a strong international cooperation network. This export was a good sign that Batam can thrive in this Covid-19 pandemic and contiuesly keep stability economic in Batam.

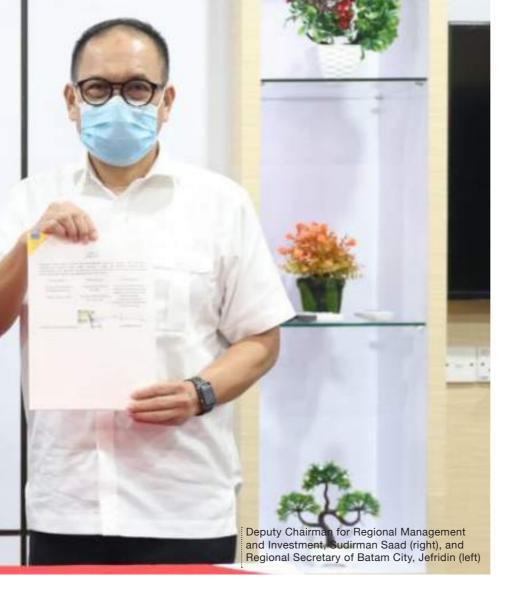
Batam's Commitment to Embody Ease of Business Licenses with IBOSS

Batam Pengusahaan Batam (BP Batam) signed a Cooperation Agreement with the Investment Coordinating Board (Badan Koordinasi Penanaman Modal, BKPM) and the Municipality of Batam. This cooperation is related to System Integration in the Context of Providing Investment Licensing Services. The signing took place on Thursday, 16 July 2020.

BP Batam represented by Deputy Chairman for Regional Management and Investment, Sudirman Saad; Director of Traffic of Goods and Investment Services of BP Batam Purnomo Andiantono and several BP Batam officials.

This act is as a follow-up to the signing of the MoU to integrate the Online Sigle Submission System (OSS) with the Indonesia-Batam OSS System (IBOSS) which was attended Chairman of BP Batam, Muhammad Rudi with the Head of BKPM Bahlil Lahadalia in Jakarta on Monday, 9 March 2020.

Previously, a Memorandum of Understanding (MoU) was signed among the three organizations to integrate the



Online Single Submission System (OSS) with the Indonesia-Batam OSS System (IBOSS). This MOU was carried out to improve integrated business licensing services electronically, as Batam is a Free Trade and Free Port Zone (FTZ).

The Chairman of BKPM, Bahlil Lahadalia conveyed that Batam was a special economic area but still need improvement to achieve ease of doing business. At the time, the MoU is focused on accelerating regional development and complementing mutual assistance in the realization of investment and licensing management. The conditions and characteristics of the Batam FTZ are different from other regions, requiring a licensing sub-system that is integrated with IBOSS. With this service integration, business licensing through OSS in Batam can be done electronically, starting from registration to completing the Operational and Commercial Permit commitment.

The integration of the two systems is one of the government's strategic steps in accelerating business licensing in Indonesia, with this agreement showing the government's commitment to providing ease of business licensing services. Batam will be the first to conduct with the system.

P Batam held a special meeting with directors of PT Sumitomo Wiring System Batam Indonesia, Takashi Ichikawa as President Director and Marno who served as General Manager of the Administration Division. Attending from BP Batam was the Head of Promotion, Ariastuty Sirait accompanied by Head of Investor Relations Afthar Fallahziz in the meeting room of PT Sumitomo Wiring System Batam Indonesia at Batamindo Industrial Estate on 19 March 2020

The purpose of the visit is to directly hear their achievements, as well as obstacles that are often faced by investors, especially Foreign Investments in Batam. Ariastuty explained to directors of PT Sumitomo Wiring System Batam Indonesia, that "Our visit is not merely just to stay in touch, we also want to hear directly from Sumitomo about your prospects or plans in the near future after establishment in Batam and we also want to hear from you what are the obstacles in carrying out business activities in Batam." Takashi Ichikawa expressed his gratitude to BP Batam who has been assisted PT. Batam Indonesia Sumitomo Wiring System since 1991 establishment with inception of SBI (Sumitomo Batam Indonesia).

"Batam is a good place for SBI to carry out business activities which have been going on for more than 29 years. Since the establishment of SBI in the 90s, Batam has been known as an industrial city so it was the right decision for us to invest here, and with the many foreign companies also operating in Batam, this indicates that Batam is a place that will continue to grow and develop, especially in the industrial sector."

Takashi Ichikawa also explained about Batam location which is convenient for expatriates to work and live, as well as good relations between company management and workers. where the management holds a meeting every 3 (three) months to discuss the various issue in work because the leadership and management of SBI believe that this good relationship and trust is the basis for increasing the productivity of PT. Sumitomo Wiring System Batam Indonesia today and in the future.







BP Batam Discusses the Prospect of Sumitomo Wiring System Development Plan in Batam

EXPORT IMPORT IN COVID-19 PANDEMIC CRISIS

Cargo port activityW at Batu Ampar

nterestingly, Batam keeps managing export import activities in the midst of pandemic corona virus disease (COVID-19). One of the most exported goods from Batam is in the fishery products, following Minister of Maritime Affairs and Fisheries instruction to revive economy during the outbreak.

Batam fishery products are exported to three destination countries of Japan, China and Singapore. The exported fisheries amount to 61 thousands kg for dead or processed commodities and 4 thousand kg for fresh commodities with the total export value worth 2.177 IDR.

The type of commodities include Dried Shrimp Shell Meal (Food Grade) for Singapore, Value Added Breaded Shrimp for Japan and Dried Seaweed for China. Whilst, some fresh commodities are such as, mackerel, red snapper, yellow tail, brownstripe snapper, black pomp, gonggong, betutu, grasshopper shrimp, and freshwater crayfish, which came from eight fish processing units in Batam.

The commodities are exported through Batu Ampar Port which is managed by Badan Pengusahaan Batam (BP Batam), in the meantime, some small ports from Batam like Sagulung Sea Ports and the Belakang Padang Sea Port to Singapore are also running as normal. Although, the circuit breaker or half lockdown policy has been effective in Singapore, but does not affect the demand for fishery products in that country from Batam. In the midst of pandemic, total export from Batam until July 2020 is 793.31 Million USD, with the largest export through Batu Ampar Port at value of 487.03 Million USD; followed by Sekupang Port with 163.27 Million USD; Kabil / Panau Port with 80.34 Million USD; Pulau Sambu Port with 58.33 Million USD; and Nongsa Port with 2.50 Million USD.

Whilst, the largest supplier of imported goods until July 2020 to Batam is mainly from China with a value of 215.58 Million USD, contributing approximately 27.25 percent of total import values. The largest port of unloading imported goods was Batu Ampar Port with an import value of 513.41Million USD, followed by Sekupang Port of 187.16 Million USD. The contribution of the two ports reached 92.72 percent of the total imports during January-July 2020.

Nobody can predict the next crisis. But the most reliable and efficient insurance by far is to build a strong international cooperation network. This export import activities was a good sign that Batam thrives in this Covid-19 pandemic and contiuesly keep stability economic in Batam. BP Batam on Webinar Country Panorama with Skolkovo Foundation



Skolkovo Foundation in a partnership with The Russian Export Center hosting a webinar Country Panorama Online Business Mission to Indonesia on 3 - 5 August 2020. Skolkovo Foundation is a non-profit organization founded in 2010 by the Russian Government, focusing on vibrant ecosystem of tech innovation, science and entrepreneurship. Innovation Center with more than 2000 high-tech startups. Four clusters specializing in Information, Energyefficient, Biomedical, Industrial and Space Technologies.

The first day of the business mission is designed for Russian IT start-ups which are interested to enter the Indonesian market. Sergei Rossomakhov as Trade Representative of the Russian Federation in the Republic of Indonesia giving a welcoming speech about Indonesian Market overview.

BP Batam participated in this webinar on second day, which is designed for Indonesian government and private sector representatives which are interested in Smart City high-tech IT solutions. The webinar was opened by Arkady Dvorkovich, Chairman of Skolkovo Foundation and H.E. Lyudmila Vorobieva, Ambassador of the Russian Federation for the Republic of Indonesia.

Muhammad Rudi, Chairman of BP Batam gave a brief overview of investment opportunities in Batam Free Trade Zone (FTZ) and Special Economic Zone (SEZ). The Nongsa Digital Park will serve rapid growth in the digital industry and startups and the Hang Nadim Airport Maintenance Repair & Overhaul (MRO) will be the center for aircraft, engine services and other aerospace development services.

There are 10-12 smart city projects presentation from Russian IT start-ups such as Multispectral Computer Vision technologies for Easier and Safer Life, Volga multiservice platform, and others Software and solutions in the field of security systems. This webinar close with B2B meetings between Skolkovo projects and Indonesian companies. BP Batam is committed to support tech investment in Batam Free Trade Zone (FTZ) and Special Economic Zones (SEZ).

STRENGTHENING GOOD RELATIONS BETWEEN BP BATAM AND COMMANDER OF REGIONAL DEFENSE

hairman of Badan Pengusahaan Batam (BP Batam), Muhammad Rudi, received an official visit from the Commander of the Joint Regional Defense Command I (Pangkogabwilhan I) TNI, Laksdya TNI I Nyoman Gede Ariawan on Wednesday, 15 July 2020 at the Marketing Center, BP Batam.

Upon receiving the visit, Muhammad Rudi, who is also Mayor of Batam, conveyed developments related to the handling of Covid-19 in Batam. Rudi said that since 15 June 2020, Batam has implemented New Normal, and further explained that Batam has never conducted Large-Scale Social Restrictions, with support of the Indonesian National Army (Tentara Nasional Indonesia, TNI) who is part of the Joint Patrol activity of the Covid -19 Handling Acceleration Team.

Rudi added, related to economic development, Batam is targeting an investment of 1 Billion USD in 2020, and the target is that Batam will remain the center of economic growth in the Riau Islands Province. Up to first semester this year, Batam has achieved almost 470 Million USD, hence will pursue to reach the target. "If Batam can be economically good, other regions can also feel the impact, especially since the Batam-Bintan Bridge will soon be built, inter-island connectivity is the main key to improving the economy of the Riau Islands", added Rudi.

The Commander of the Joint Regional Defense Command I TNI, Vice Admiral TNI I Nyoman Gede Ariawan, stated that the purpose of this visit was to strengthen good relations with BP Batam, particularly supporting all existing security activities within Riau Islands, especially Batam.

> He also emphasized that this visit was to establish better cooperation with BP Batam with recent stationed in the region and pretty new to the Batam working area. They are also in charge of managing Covid-19's hospital on Galang Island. Therefore, they will support activities to accelerate the handling of Covid-19 in Batam in particular.

S ince the implementation of the new normal in Batam, many people have been doing sport activities particularly cycling, all genders, age, ethnic from young ones to senior love cycling these days. It has become a healthy life trend among the community in Batam who are cycling either individually or in groups during day and night time.

Somehow, the pandemic brought positivity to the lifestyle of the people in Batam, as more and more are aware with the health protocols and implementing healthy lifestyle, and cycling is definitely one of the sports that people are turning currently. Cycling is recommended for heart and also your body, with regular cycling, ones may increase immunity as well.

The high enthusiasm for cycling has also benefited bike sellers and workshops, as they are more demand in bicycles from the low budget bike up to the most expensive ones like Brompton brands which can cost around 11,000 USD. People usually own a bike as a commuter for exercising and for

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other activities, such as a transportation to work (bike to work) and off road around the forests.

On weekends today, we can see different view in Batam, as now more people are currently cycling, with some popular spots like Nongsa, Barelang Bridge, Harbour Bay and Batam Centre. This trend was started at early beginning of the year, where Chairman of Badan Pengusahaan Batam (BP Batam), Muhammad Rudi initiated "Batam Cycling Day 2020", with a hope that people can focus more on their health and change to healthy lifestyles.

However, with more cycling communities, the government has also other tasks as to develop a friendly cycling path for the people, as today people are using highways for this sport with no cycling lanes, like in Singapore or Netherlands. Hence, BP Batam is preparing cycling roads, parks and suitable location for doing sport activities that are safe, supporting the healthy lifestyle of people in Batam nowadays.

A Mark Board

Cycling is Become a Lifestyle in Batam today

Update On COVID-19 Cases in Batam

POSITIVE 805 Cases

he world is now conquering COVID-19 pandemic with 26.2 Million positive cases, including Batam. The people and government work hand in hand in efforts to suppress the spread of the virus which has risk many lives for the past six months.

Batam official tally of COVID-19 reached to 805 cases up to 7 September 2020. The virus attacks all levels of society, from ordinary people like housewives to civil servants and even health workers in Batam. Based on the task force's latest COVID-19 data analysis, Batam has recorded 34 deaths linked to this pandemic with 433 cases of recovery.

In the implementation of new normal in Batam, the figures is continue to raise number of confirmed cases as people are at their lowest alert, abandoning health protocols. People are starting to crowded up at the mall, market, restaurants,

RECOVERED 433 Cases

entertainment center as well as parks, as they started to get tired of staying at home all days.

Meanwhile, industries in Batam are taking strict measurements following all the health protocols. They consistently implemented the protocols, as they cannot risk to closed down operation for their industry. Government offices are now back to Work from Home (WFH) as many of the civil servants and health workers got infected with the virus.

Batam needs cooperation from all sectors and people in the regions, as to always disciplined in wearing masks, washing hands, limited number people in one place and also increasing immunity by exercising and consuming healthy foods. Together, Batam can conquer the pandemic of COVID-19.

BP Batam Visited PT Citra Shipyard

Badan Pengusahaan Batam (BP Batam) visited PT Citra Shipyard on Monday, 13 June 2020. BP Batam has regularly visited companies in Batam to establish good networking as well as to take inputs on to improve the investment climate in Batam. Although some of the company visits have been rearranged due to pandemic COVID 19 in Batam.

BP Batam represented by Head Division for Promotion, Ariastuty Sirait, Head Sub Division of Investor Relation, Afthar Fallahziz and Head Sub Division of Promotion Media, Uga Perceka was greeted directly by the Director of PT Citra Shipyard, Jovan in the meeting room of PT Citra Shipyard.

PT Citra Shipyard, in the midst of COVID 19 pandemic is still seeing great opportunities in the shipyard industry, particularly in the ship building and repairing sectors. With internationalclass products and equipped with the latest technology, shipyard foresee an increase with high demand for oil and gas production and also on marine sector.

The Director of PT Citra Shipyard, Jovan highlighted a few issues and drawbacks during the operation of their business, especially during Covid-19, including delivery time for raw materials and



...hopes that Indonesia government may evaluate policy on vessel purchase as to open up opportunities for shipyard companies to be involved in that kind of projects.

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Director of PT Citra Shipyard



related to financial issues, as some of the payments have been facing delayed on the process.

Jovan also added that with 49 years of BP Batam establishment, who has rich experiences on development, BP Batam can improve all the facilities and services such as extending flights to International destinations, so that it can save time and cost. He continued with hopes that Indonesia government may evaluate policy on vessel purchase as to open up opportunities for shipyard companies to be involved in that kind of projects.

PT Citra Shipyard has been operating in Batam for more than 14 years, and has experienced many ups and downs of business. At the peak of the



Group photo of BP Batam and Citra Shipyard's Representative

shipyard period, PT Citra Shipyard employed around 8000 employees, but currently there are only 400 employees. PT Citra Shipyard hopes for BP Batam's assistance to revive the shipbuilding industry in Batam.

SEZ NONGSA DIGITAL PARK

Proposer: PT. Taman Resor Internet (PT. Tamarin)





Investment Values



• Tourism

Employment 16,500 workers (currently absorbed 1,395 workers)

Proposer: PT. Batam Aero Technic (BAT)



Location Batam, Riau Island Province



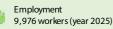
Land Area 30 Ha

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Investment Values IDR 6.2 T (until 2030)

Main Activities MRO (Maintenance, Repair, and Overhaul) Industry

Batik



SEZ MRO BATAM AERO TECHNIC

MRO Hangar

NDP Building

Special Economic Zone in Batam

hairman of the National Council for Special Economic Zones (SEZ), Airlangga Hartarto approved the establishment of two new SEZs in Batam. The two SEZs are SEZ Nongsa Digital Park (NDP) and SEZ MRO Batam Aero Technic (BAT) in Jakarta on Friday, 10 July 2020.

Airlangga who is also the Coordinating Minister for Economic Affairs said that the National Council for Special Economic Zones would recommend President of Republic of Indonesia, Joko Widodo to establish the two SEZs through a Government Regulation (Peraturan Pemerintah, PP).

Muhammad Rudi, Chairman of BP Batam and Deputy Chairman for Strategic Policies of BP Batam, Enoh Suharto Pranoto explained that SEZ Nongsa Digital Park has a land area of 166.45 hectares with a total investment of IDR 16 trillion. The details are investment for area development worth IDR 1.092 trillion and tenants investing IDR 14.908 trillion. The total workforce is approximately 16,500 people.

SEZ Nongsa Digital Park is considered ready because the land has been allocated as accordance with Presidential Decree No. 87 of 2011. Some investors in the Parks are PT Kinema as well as IT Apple Academy with prospective data center investor PT. Nexus, D-Town Commercial Center. The area's infrastructure has been built on an area of 91.11 hectares in Phase 1 comprised of marina, resort, film studio, IT office, and a golf course.

The SEZ Nongsa Digital Park is expected to be the entry point for international IT companies from Singapore and abroad, to become the IT Hub for Digital Bridge Indonesia to Singapore & Abroad. Save the country's foreign exchange in digital business up to IDR 20-30 trillion per year with the largest contribution from the data center sector and international education.

Meanwhile, SEZ MRO Batam Aero Technic (BAT) has a land area of 30 hectares with the main activities of the MRO industry (Maintenance, Repair and Overhaul). The investment value reaches Rp 6.2 trillion by 2030. This KEK is able to absorb a workforce of 9,976 people in 2030.

This company started operations in 2014 at Hang Nadim International Airport, Batam, Riau Islands as a provider of aircraft maintenance and repair services (MRO), serving MRO for Lion Air Group aircraft.

The presence of this SEZ is expected to save 65-70 percent of foreign exchange from the national airlines' MRO needs of IDR 26 trillion per year which have been flowing abroad so far. In the medium term, it is expected to be able to seize opportunities from the Asia Pacific market which has around 12,000 aircraft and a business value of USD 100 billion by 2025.



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