

# BATAMREPORT

Inauguration of Batam Logistic Ecosystem (BLE)

SEZ of MRO Batam

Government Regulation
No 41 Year 2021

www.bpbatam.go.id



Published By Badan Pengusahaan (BP) Batam

Patron Deputy Chairman for Administration and Finance

Deputy Chairman for Strategic Policies

Deputy Chairman for Regional Management and Investment

Deputy Chairman for Enterprise Management

Publisher Promotion BP Batam

Executive Supervisor

Dendi Gustinandar

Chief-Editor Ariastuty Sirait

Editors Uga Perceka, Afthar Fallahziz,

Bagus Munasyeh, Nike Crystalia, Frisca Delfia,

Ganda Glen Michael Sitorus, Imam Budiharto, Asri Wulandhari,

Merita, Darmawati, Novrita

Lay-out Dwi Novinna Lestari

M. Iqbal Delvi, Imelda Elrosa, Finkye Pria Gunadi

**Photos** Bureau for Public Relation, Promotion and Protocol

#### **Contents**

- Coffee Morning With Batam Shipyard and Offshore Association (BSOA)
- Investment Realization and Exports in the First Quarter of 2021
- 5 Implementation for Government Regulation Number 41–Year 2021 in Batam
- 7 Inauguration of Batam Logistics Ecosystem (BLE)
- 9 Incheon International Airport Manages Hang Nadim Airport Batam
- Badan Pengusahaan Batam Strengthen Business Digitization
- Coffee Shop, a Promising Business in Batam
- Special Economic Zone (SEZ) of Maintenance Repair and Overhaul (MRO) Batam
- Ministry of Foreign Affairs of Republic of Indonesia Visits
- BP Batam Met Ambasador of Panama in Jakarta
- Paradise Dates Tunisia Interested in Investing
- 20 Al Bader Ventures Inc Canada interested to invest in Batam

## Coffee Morning With Batam Shipyard and Offshore Association (BSOA)

adan Pengusahaan Batam (BP Batam) held a Coffee Morning Meeting on Thursday, 4 March 2021 in BP Batam Marketing Center with Batam Shipyard Offshore Association (BSOA) in order to discuss the latest trends in the Shipyard Sector regarding Collection of Income Tax Article 22 on Imports of Goods.

This meeting attended by Head of Batam Harbormaster and Port Authority (Kesyahbandaran dan Otoritas Pelabuhan Batam, KSOP Batam), Rudi Abisena, Head of Immigration Class 1 Batam, Ismoyo, Head of the Customs and Excise section I KPUBC, Andi Kristianto, Head of Batam Tax Service Office, Achmad Amin, and Director of the BP Batam Hospital (Rumah Sakit Badan Pengusahaan Batam, RSBP Batam), Afdhalun Hakim, Chairman of BSOA, Robin and Head Bureau for Public Relations, Promotion and Protocol, Dendi Gustinandar as the moderator.

This meeting discussed basic regulations regarding the collection of mooring fees. Law no. 17 of 2008 concerning Special Terminal Shipping. Government Regulation number 15 of 2016 non-tax state revenue services, port services in commercial ports, goods services and mooring service at the terminal for coorperate benefit (*Terminal Untuk Kepentingan Sendiri, TUKS*).

To serve company interests in Batam Free Trade Zone, mooring services are free. To serve public interests or third parties, non-tax state revenue is subject to mooring services at 50% of the tariff for public port dock services. In accordance with regulation of the Minister of Transportation no 20 of 2017 on Special Terminal and Terminal for Own Interest,

those terminals may no longer used by third parties, unless for emergencies such as disasters and other emergencies with the permission of the Minister.

Foreigners can use Visit VISA article 4 or VISA C for one visit. They may use the Asia Pacific Economic Cooperation Business Travel Card (APEC) or business travel cards to enter Indonesia or a limited stay visa of Government Regulations No 26 year 2020 on visa and residence permit within a period of adaptation of new normal. BSOA can write to Immigration to be able to recommend a

visa audit for crew change. The prospect of crew changes in Indonesia is pretty big, hence immigration must cooperate with Customs and Excise, Quarantine and other institutions.

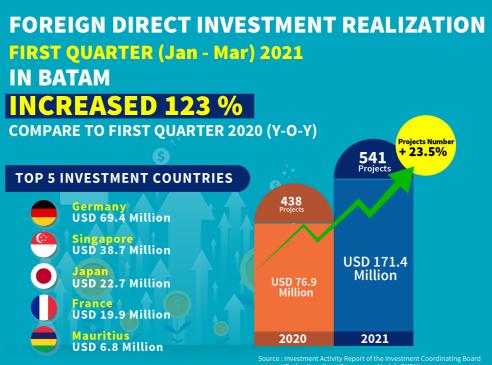
Despite the pandemic era, demand for ship repair from Singapore is still high and continues to rise. Immigration is indeed a lockdown in Singapore and Batam can take advantage of projects that should be carried out in Singapore to increase the economic in Batam. (NC)



### Investment Realization and Exports in the first Quarter of 2021

adan Pengusahaan Batam (BP Batam) recorded a total of 171 Million USD from foreign investment in the first quarter of 2021, with a total of 541 projects. The value of the foreign investment shows a very rapid increase from the first quarter of last year which only amounted to 76.9 Million USD. Hence, the increase is approximately 123 percentage for the first guarter of 2021.

The top 5 countries that have invested in Batam are Germany with 7 projects valued at 69 Million USD. Followed by Singapore with 297 projects valued at 38 Million USD, Japan

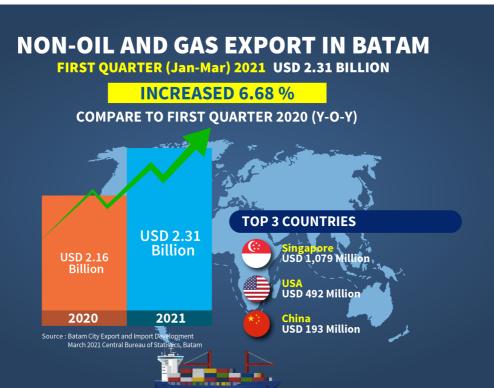


with 21 projects valued at 22 Million USD, France with 4 projects valued at 20 Million USD, and Mauritius with 3 projects valued at 6.6 Million USD.

In addition, from the sectoral point of view, the top 5 industries that dominate in Batam are the machinery, electronics, medical instruments, electrical equipment, precision, and watch industries with 92 projects with investment of 99 Million USD. Followed by mining with 14 projects of 21 Million USD. Housing, industrial areas and offices with 24 projects of 20 Million USD. Other industries with 28 projects valued at 9 million USD and last but not least is leather goods and footwear industry with 3 projects of 4 Million USD in investment.

In the export and import, there is an increase for total export on a c-to-c basis of 8.51 percent from Batam. The top 3 countries with the highest export value are Singapore, USA and China, as industries in Batam despite the pandemic are all operating and expanding. In the first quarter of 2021, Batam contributed 78% or amounted to 2.31 Million USD of cumulative non-oil and gas exports. The non-oil and gas sector is mostly dominated by industrial products, where Batam industrial products contributed for 79 percent of Riau Islands figures. Batam has 26 industrial estates with more than 1,300 foreign investments in Batam.

Batam is still seen as one of the favourable destinations for investing. By issuing regulation in controlling Covid 19, Batam has created a good condition of new normal environment, which makes Batam's economic activity recover, increase in the level of FDI and also positive trend of export activities. (GG)







fter the issuance of Government Regulation (*Peraturan Pemerintah*)
Number 41 of 2021 on the Implementation of Free Trade Zones and Free Ports in February, Coordinating Ministry for Economic Affairs of the Republic of Indonesia carried out the Socialization, on Saturday, 6 March 2021 at the Batam Ballroom Marriot Hotel Harbor Bay, Batu Ampar, Batam.

The socialization entitled "The Transformation of Batam, Bintan and Karimun (BBK) for Great Indonesia", was attended by the Secretary of the Coordinating Ministry for Economic Affairs of the Republic of Indonesia, Susiwijino Moegiarso: Deputy of Regional Development and Spatial Planning Coordinating Ministry for the Economy of the Republic of Indonesia, Wahyu Utomo, Expert Staff for Regulation of the Coordinating Ministry for Economic Affairs of the Republic of Indonesia, Elen Setiadi. Director of Customs Facilities of the Directorate General of Customs and Excise, Ministry of Finance of the Republic of Indonesia, Untung Basuki, Governor of Riau Islands Province, Ansar Ahmad and Chairman of BP Batam. Muhammad Rudi.

The Expert Staff for Regulation of the Coordinating Ministry for the Economy of the Republic of Indonesia, ElenSetiadi, explained that in his presentation, Government Regulation Number 41 of 2021 is a Strategic Policy for Management of BBK Free Trade and Free Ports to improve the investment ecosystem for economic growth, expansion of employment, and increasing power. regional competitiveness.

He also explained that the scope of implementation includes institutions, licensing services, development and utilization of assets, facilities and facilities, development and management of BBK, sanctions and transfers.

Particularly in licensing services, BP Batam will be authorized with 69 business licenses from Central Government to set up and run a business in Batam.

Deputy for Regional Development and Spatial Planning at the Indonesian Ministry of Economic Affairs, Wahyu Utomo, explained the incentives designed in the Presidential Decree. Namely facilities in the form of Easy Licensing and Non-Licensing in Project Implementation, Support in Spatial Adjustment, Land and Location Acquisition, Development for Public Interest, Use of Domestic Components, Government Support in Ease of Funding Facilities, Assignment of SOEs for Procurement of Goods and Services, Problem Solving and Resistance.

The BBK is developing with the support from the Central Government starting from Batam which is focused as an international logistics hub (e-commerce), the aerospace industry (MRO), light and valuable (high tech) industries, digital and creative industries, international trade and finance centers, as well as tourism. (BM)

## LAUNCHING (( BATAM LOGISTICS ECOSYSTEM ))





Inauguration of Batam
Logistics
Ecosystem
(BLE)

he Coordinating Minister for Maritime Affairs and Investment Luhut Binsar Paniaitan and the Minister of Finance Sri Mulyani inaugurated the Batam Logistic Ecosystem (BLE) witnessed by Coordinating Minister for Political, Legal, and Security Affairs, Mahmud MD, Chief of Staff of the Indonesian Navy, Admiral Yudo Margono, Head of the Marine and Air Police Corps of the Police Security Maintenance Agency, Police Inspector General Verdianto Bitticaca, Ministry of Trade, Muhammad Lutfi, Governor of Kepulauan Riau, Ansar Ahmad, Mayor of Batam who also Chairman of Badan Pengusahaan Batam (BP Batam), Muhammad Rudi, and Provincial Secretary of the Region Kepulauan Riau, H. T.S. Aris Fadillah at the Badan Pengusahaan Batam (BP Batam) auditorium on Thursday, 18 March 2021.

BLE is part of the National Logistic Ecosystem (NLE) which is a platform to facilitate importers and exporters with various logistics features from upstream to downstream. Entrepreneurs in the logistics sector can choose the price and type of services for the availability of transportation, warehousing, even payment in one application.

Information that can be collaborated through the NLE, such as the availability of transporters of goods on certain area, the availability of slots for domestic vessels, vessels schedules, slot booking vessels, list of export destination countries by commodity, list of logistics service providers, Customs Service Management, list of forwarders, and others.

Licensing services concerning logistical needs in Batam are centered in a number of state agencies, General Customs, Batam Harbormaster and Port Authority (Kesyahbandaran dan Otoritas Pelabuhan Batam, KSOP Batam), and the Port Management Authority (Badan Usaha Pelabuhan, BUP).

Custom of Batam conducts logistical arrangements, to advance the business world, as well as increase Batam's competitiveness. Then, the idea emerged to develop a digital application system that could become a forum that could bring together the logistics community in the demand sector and supply sector.

This idea was also supported through Presidential Instruction (*Instruksi Presiden*) No. 5 year 2020 concerning National Logistics Arrangement. So, after going through a long discussion between agencies, the Batam Logistic Ecosystem (BLE) was created, which became part of the National Logistic Ecosystem (NLE). Thus, Batam becomes a pilot project for the national logistics system, which will later be adopted by other regions in Indonesia. (IB)







Incheon
International
Airport Manages
Hang Nadim
Airport Batam

consortium comprised of Incheon International Airport Corporation (IIAC), Indonesia's state-run airport operator PT Angkasa Pura 1 (AP1) and state-run construction company PT Wijaya KaryaTbk (WIKA) has won a tender to develop and operate Hang Nadim International Airport based on the announcement from Badan Pengusahaan Batam (BP Batam) on 19 March 2021.

In a statement from Angkasa Pura Airports, these three companies will take on specific roles as part of the consortium: Angkasa Pura Airports will be responsible for general operation and commercial management, IIAC will be responsible for airport development, and WIKA will be responsible for airport infrastructure management.

Commenting on the consortium's win, Managing Director of Angkasa Pura Airports, Faik Fahmi, said that the victory of the Angkasa Pura Airports Consortium in being selected as the management of Hang Nadim Airport is an important milestone for the company, because this is the first time the company has won a competition among other key airport industrial players, both nationally and globally, to manage potential airports. This is also an acknowledgment of the capability and quality of Angkasa Pura as a trusted airport management company. President & CEO IIAC, Kim Kyung-wook said that they will develop Hang Nadim Airport into a new hub that will enhance the Indonesia aviation industry market. In addition, Indonesia is an important partner of the South Korean government. So they hope this project will strengthen cooperation between Indonesia and

South Korea in the field of infrastructure development.

To increase International traffic at Hang Nadim Airport, IIAC has the strength to encourage the marketing of international routes, both passengers and cargo from Asia and Europe. Hang Nadim Airport will become an airport portfolio in Indonesia that will also serve international passengers. Through one of the K-Culture marketing strategies promoted by IIAC, by utilizing the level of popularity of Korean culture and the lifestyle of South Korean people, Batam will become a new tourist destination that will be able to boost the arrival of foreign tourists.

The IIAC-backed consortium will remodel the existing passenger terminal at Batam Airport and construct a second terminal by 2024. IIAC will operate the airport for 25 years. The project, which is the largest airport expansion and operation deal ever won by the IIAC, will help diversify its profit model, currently mostly hinging on international air traffic and duty-free shops. It will also serve as a bridge for economic cooperation between Korea and Indonesia in line with the Korean government's New Southern Policy.

Batam Hang Nadim International Airport, has been one of the entry gate for the third most visited tourist destination in Indonesia after Bali and Jakarta. It also has a huge potential for growth in the air cargo market, attracting approximately \$2.5 Billion USD in overseas investment over the past five years. (IB)

### Badan Pengusahaan Batam Strengthen Business Digitization

adan Pengusahaan Batam (BP Batam) held a Focus Group Discussion (FGD) entitled Digital Marketing Strategic Business Units on Thursday, 25 March 2021 in BP Batam office.

During the pandemic, people started to maximize the utilization of the internet, from meeting, shopping to learning. Realising this momentum, BP Batam started to move toward digitalization to market various business units as references for further innovation and strategize promotion to run and develop a business. Digital marketing is an effort to promote using digital media that is accessible in personaland relevant manner.

This FGD was opened by Deputy for Administration and Finance of BP Batam, Wahjoe Triwidijo Koentjoro. Wahjoe said that he fully supported the FGD program initiated by the Bureau of Public Relations, Promotion and Protocol. BP Batam as institution which cater several Business Units may develop Digital Marketing Strategic Business Units to enable BP Batam to reach 25 Trillion IDR of investment target

along with improving human resource quality.

Head Bureau for Public Relations,
Promotion and Protocol, Dendi
Gustinandar, said that this FGD was
considered to be very important for more
effective promotion media. Meanwhile,
BP Batamis also developing websites
for each business units of Hospital, Port,
Airport, Assets and Water to publicize
their units to public.

The event was attended by 56 participants with two mentors consists of Digital Marketing Experts, Danny Syah, that presented the material on how to use social media including Facebook, Instagram, Ads, Website and Youtube for marketing purposes and Digital Marketing Experts, Didik Arwinsyah, who presented material on Beginner, Intermediate and Advanced SEO (Search Engine Optimization). (FD)



### Coffee Shop, a Promising Business in Batam

offee is one of the most popular drinks in the world. For a long time, coffee is still loved and drink by many people. In the old days, when modern coffee shops weren't as widespread as they are now, local people usually spent their time drinking coffee at Kopitiam (Traditional coffee shop) where they did their business and chatted with other locals. But, this habit is usually done by adults.

Nowadays, coffee shops continue to develop and become more modern in every way. Coffee is packaged in the form of a nice café with a comfortable and cozy ambience, also added with various facilities such as Wi-Fi and music. This makes people become more comfortable in spending their time in coffee shops. In fact, things that are only usually done by adults have started to become habit for teenagers.

At this time there are many famous coffee places in Batam as businesses



has flourished, one of the biggest are Anchor Cafe & Roastery. This place is one of the biggest and fanciest cafe in Batam. Their service is superb, with good quality Southern America food and drinks. The coffee place has a homey feeling making Anchor as one of the most favorable Coffee shop in Batam with un-roasted coffee beans sourced ethically from the farmer throghout Indonesia.

Although Batam has many coffee shops, Batam doesn't have any local coffee bean produced. Coffee shops in Batam usually take their coffee beans from Java or Sumatra. With these coffee beans, each coffee shops makes their own innovation for their menus which becomes their specialty. Innovations in both taste and in the form of



ambience of a coffee shop can attract more young people which generally known of their habit of trying new things.

Based on the data collected by BP Batam that provided by the Central Bureau of Statistics in 2020, the total population which is stated as millennials category is 291,560 people. This amount is a quarter of the total population of Batam. Hence, making coffee as lifestyle and potential target markets.

Even during this current pandemic, the trend of the coffee shops which was mostly controlled by large or international coffee shops was rivaled by local coffee. Local coffee shops started popping up since the Pandemic started and now there are quite a lot of them in Batam. With that

many competitor's numbers, both local/international coffee shops still keep brewing and are not bothered by Covid-19 and its regulations. The coffee shops in Batam are still running as usual, with Covid-19 protocols always in place.

From things thast can be seen in general, it can be concluded that the coffee shop business in Batam has a very good opportunities with a lot of available target market to reach. Besides, with the strictness of Covid-19 protocol applied, coffee shop don't seems bothered by it. Even with the strict protocols that applied, the customers remain stable both in the form of visitors or online orders. (GG)

# Special Economic Zone (SEZ) of Maintenance Repair and Overhaul (MRO) Batam

atam Pengusahaan
Batam (BP Batam)
along with Lion Air
signed an addendum for
the Maintenance Repair
and Overhaul (MRO)
BatamAero Technic (BAT) land
management cooperation
agreement on Wednesday, 14
April 2021 at the Marketing
Centre of BP Batam.

The Addendum between BP Batam and Lion Air regarding

the Batam Aero Technic
MRO Land Lease was signed
by Deputy Chairman for
Enterprise Management of BP
Batam, Syahril Japarin, and the
Main Director of Batam Aero
Technic (BAT) I Nyoman Rai
Pering which was witnessed
directly by the Vice Chairman
of BP Batam, Purwiyanto and
the President Director (CEO)
Lion Group, Edward Sirait.

Vice Chairman of BP Batam,

Purwiyanto, hoped that the implementation of this agreement can provide mutual benefits for both parties, thus will contribute to the increase of Batam's economic growth.

Deputy Chairman for Enterprise
Management of BP Batam, Syahril
Japarin said the Addendum is to
signify commitment of BP Batam
to support investment, especially in
the era of the Covid-19 pandemic
where businesses in the world was
hit by various kinds of problems.

Meanwhile, the Director of Lion Group, Edward Sirait, said that the signing of this addendum is one of the steps to make Lion Group more flexible in negotiating business with its MRO partners abroad.

MRO BAT as Special Economic Zone (SEZ) will save the country's foreign exchange up to 65-70% of the MRO needs of national airlines worth 26 Trillion IDR annually or the equivalent of 1.8 Billion USD, where all this time has been spent abroad. This area will employ 9,976 workers and expected to be able to seize opportunities from the Asia Pacific market which has around 12,000 aircraft units and a business value of 100 Billion USD by 2025. (FD)



#### Ministry of Foreign Affairs of Republic of Indonesia Visits

adan Pengusahaan Batam (BP Batam) received a visit from The Directorate General of America and Europe, Ministry of Foreign Affairs of Republic of Indonesia, on Friday, 16 April 2021. Directorate General of America and Europe, Ministry of Foreign Affairs of Republic of Indonesia headed by Director of America II, Darianto Harsono and welcomed by Head Bureau for Public Relations. Promotion and Protocol. Dendi Gustinandar. at Marketing Centre BP Batam. The meeting also attended by Director for Port Management Board, Nelson Idris, Head for Free Trade and Free Port Batam and Special Economic Zone Development, Endry Abzan, and Head for Promotion, Ariastuty Sirait.

In this meeting, The Head Bureau for Public Relations, Promotion and Protocol, Dendi Gustinandar presented the potential opportunities, infrastructure development plans, and the

investment development in Batam. Dendi Gustinandar conveyed that 2019 was a golden year for Batam. Due to a pandemic, economic value in Batam is being declined. However, it does not include investment. Investment in Batam continues to rise. Out of Top 10 investing countries in Batam, Europe is in the 3rd position.

Director of America II of The
Directorate General of America
and Europe, Ministry of Foreign
Affairs of Republic of Indonesia,
Darianto Harsono, admits that
he is amazed and interested
in promoting the potentials of
Batam. He is going to release
digital platform and invite
Batam stakeholders to increase
interactions with stakeholders in
Latin America and Caribbean.

Logistics sector is what they are focusing on, as it created obstacle for export activities to Latin America. Trade relations with Latin America are very low at 6.4 BillionUSD. Darianto

Harsono conveyed that creative industry (Nongsa Digital Park) is also something that can be developed and collaborated with Latin America.

At the end of the meeting,
Darianto Harsono highlighted
that he wishes to build good
network with Batam. Perhaps,
not only from the investment
side, but also from the trade
side. They also conclude that
there are some projects that will
be carried out in many sectors in
the near future. (AW)







# BP Batam Met Ambasador of Panama in Jakarta

adan Pengusahaan Batam (BP Batam) visited the Panama Embassy on Monday, 26 April 2021 at the World Trade Center (WTC) Building on 18th floor of the Panama Embassy Meeting Building in Jakarta. BP Batam represented by Head Bureau for Public Relations, Promotion and Protocol, Dendi Gustinandar accompanied by Head for Promotion, Ariastuty Sirait where they were personally welcomed by the Ambassador of Panama to Indonesia, H.E. Manuel Saturno.

The Embassy of Panama appreciates BP Bataam for the information that has been provided where Panama sees Batam as a great opportunity for Panama to invest. The Ambassador stated that they were trying to make Panama ships in Singapore to

anchor in Indonesia, especially in Batam.
The Ambassador wishes to place Panama
Ship Agency in Batam to be able to provide
administrative assistance for the Panamanianflagged ship.

As a follow up, these two parties held a zoom meeting on Thursday, 20 May 2021. With basic intention to have shipping representative in Batam, it is suggested for Panama to establish a Peseroan Terbatas, PT or a Private Company to be able to assist the administration of Panamanian-flagged ships in Batam. Companies / Shipping Agents to be appointed by the Embassy of Panama can register and attach documents via www.oss. go.id.

There were Panama-flagged vessels in



2020 of 86 vessels, whereby in 2021 from January to May, there was 21 vessels. This shows that ships with the Panama flag are actively transferring ships through Batam. Quarantine period according to the latest decision from the Ministry of Transportation and Health to be in 5 days where previously the quarantine was 14 days. The quarantine of the ship and the ship's crew will be carried out in Galang Island, where previously they can transfer ships in the other Batam ports. Ship data will become 1 single entry where institutions such as Batam Harbormaster and Port Authority (Kesyahbandaran dan Otoritas Pelabuhan Batam, KSOP Batam), Quarantine, Immigration, Customs and Excise along with BP Batam have been integrated so, if the data is complete, loading and unloading can be done in 1 hour after the documents are provided.

The Panama Embassy requires a special certified doctor to perform medical checkups for seafarers with the Panamanian flag.

BP Batam doesn't have a doctor who is certified according to Panamanian health accreditation, but BP Batam Hospital (Rumah Sakit Badan Pengusahaan Batam, RSBP) doctors have been registered in the Ministry of Transportation in Directorate General of Sea Transportation of The Republic of Indonesia.

The Panama Embassy will help provide training and accreditation of RSBP doctors to provide all Panamanian-flagged marine crews to conduct medical checkups with doctors from RSBP. The form of cooperation with RSBP could be in the form of a Memorandum of Understanding (MoU) or another form between the Panama Embassy and RSBP regarding accreditation of medical personnel for seafarers. (NC)

### Paradise Dates Tunisia Interested in Investing

adan Pengusahaan Batam (BP Batam) received investor visit from Paradise Dates from Tunisia accompanied by PT All Asyi Indonesia on Wednesday, 28 April 2021. The delegation comprised of Director Manager of Tunisia Paradise Dates, Nasreddine Hedfi, Sales Manager of Tunisia Paradise Dates, Ben Rouina Nouha and President Director of PT. All Asyi Indonesia, Azhari Mayva and received by the Head Bureau for Public Relations, Promotion and Protocol, Dendi Gustinandar accompanied by the Head Directorate for Foreign Investment Services, Wildan Arief, the Head for Promotion, Ariastuty Sirait.

Paradise Dates is an international export company in Tunisia and built in 2015. Since it was built, this trading company has specialized itself in export sector, especially Deglet Nour dates, is the best processed and high quality organic dates, fruits, and vegetables. Paradise Dates with their supplier ensures quality, quantity, and continuity of goods shipping to the customers. Dedicated cold storage units and advanced storage centers, those are admitted as ISO, is an important key to produce the quality foods.

In the meeting, Paradise Dates conveys that their investment desire in Batam is to build a plant management and packaging dates. Therefore, they need an area with 4000 meters, and interested in the Tunas Industrial Park. At present,

many foreign companies are paying great attention to investment in Batam, which indicated by several investor visits to Batam.

As we know, Batam is strategically located near the Malacca and Singapore Straits and make Batam's fascination as an endless investment magnet. Besides, Batam also has other another advantage of having technology-based facilities.

Other infrastructure are being redeveloped and improved such as International Airport of Hang Nadim and Port of Batu Ampar. Dendi Gustinandar hopes, the increasing number of new investments will have a positive and significant impact the economic development in Batam. (AW)



#### Al – Bader Ventures

## Inc Canada interested to invest in Batam

Badan Pengusahaan Batam (BP Batam) received a visit from Al-Bader Ventures Inc Canada on Thursday, 2 May 2021. Founder and CEP Al-Bader Ventures Inc.

Salam Al-Bader, was received directly by the Vice Chairman of BP Batam, Purwiyanto in his Meeting Room, accompanied by the Head Bureau for Public Relations, Promotion and Protocol, Dendi Gustinandar and IT Commercial Manager, Wisnu Anggoro Soedarko.

Salam said that his party is interested in investing in Batam in Port Development, Special Economic Zone (SEZ) in Health Services, SEZ Aerocity and also CPO Kabil Port Development. Meanwhile Al-Bader

Ventures Inc has just in agreement to finance the entire construction of Palu SEZ with an investment of 92.4 Trillion IDR, based on the Memorandum of Understanding (MoU) between AVI and PT Bangun Palu Sulawesi Tengah as the area developer.

Responding to this, Vice Chairman of BP Batam, Purwiyanto will have a further discussion as a follow-up form of the visit and welcoming the interests. Al-Bader Group itself is a company from Middle East with a business focus in the fields of oil and gas, mining and trade, with several branch companies in Tunisia, United Arab Emirates and Maldives. (BM)









#### **Head Office**

Jln Jendral Sudirman No.1 Batam Center, 29400 Indonesia Phone (62-778) 462 047, 462 048 Fax (62-778) 462 240, 462 456 Email inquiry@bpbatam.go.id

#### Representative Office

Jln DI Panjaitan Kav.24, Jakarta 13410 Indonesia Phone (62-21) 858 0009/10/11 Fax (62-21) 858 0038

#### Representative Singapore

Head of International Economic Affairs of BP Batam Michael Goutama Phone (65) 9699 1000







f BP Batam e @bp\_batam @bp\_batam

