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BATAM *REPORT*



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BATAM: THE FUTURE OF INTERNATIONAL HEALTHCARE

Batam is taking a bold step toward becoming Southeast Asia's next healthcare hub. With an investment of more than IDR 1 trillion (USD 60+ million), MABIH has officially broken ground in the Special Economic Zone (SEZ) for Tourism and International Healthcare in Sekupang, Batam.

MABIH developed by Mayapada Healthcare collaboration Apollo Hospitals India, MABIH is designed as a world-class green hospital by HKS Singapore. The facility will feature 11 floors, 250 beds, and cutting-edge medical technologies including robotic surgery, AI-powered cardiac monitoring, precision diagnostics, cell & gene therapy, and advanced cancer care.



Transforming Healthcare, Driving Growth

MABIH is more than a hospital it's an economic catalyst. The project is set to:

- Create hundreds of high-quality jobs for healthcare professionals.
- Position Batam as a destination for international medical tourism.
- Strengthen Indonesia's competitiveness in the global healthcare industry.



Why Batam?



Strategic Location: At the heart of the SIJORI Growth Triangle (Singapore–Johor–Riau Islands).



Attractive Incentives: Located within Indonesia's SEZ with fiscal and non-fiscal benefits.



High Market Potential: Nearly 2 million Indonesians travel abroad annually for treatment, costing the country IDR 200 trillion in foreign exchange leakage. MABIH aims to bring those patients home – and attract international ones.



“

“Mayapada’s swift investment shows confidence in Batam’s future as an international healthcare hub. This project will not only serve Indonesians but also attract foreign patients to Batam.”

Amsakar Achmad, Chairman of BP Batam



“

“This is not just healthcare investment. This is an investment in Indonesia’s future.”

Jonathan Tahir, President
Commissioner, Mayapada Healthcare

STRENGTHENING REGIONAL ECONOMIC TIES:

BP BATAM ADVANCES STRATEGIC INVESTMENT COOPERATION IN SINGAPORE

Chairman of Badan Pengusahaan Batam (BP Batam), Amsakar Achmad, embarked on a strategic working visit to Singapore on 29 September 2025. He was accompanied by BP Batam's Vice Chairman, Li Claudia Chandra, throughout the agenda.

The visit began with a cordial meeting with Singapore's Consul-General to Batam, Gavin Ang. The informal discussion and luncheon served as a productive platform to reinforce bilateral cooperation and exchange insights on emerging investment opportunities.

Later in the afternoon, Chairman Amsakar paid a courtesy call to Singapore's Minister for Foreign Affairs, Dr. Vivian Balakrishnan, at the Ministry of Foreign Affairs (MFA). The meeting was warm and friendly, reflecting the long-standing and close relationship between Batam and Singapore. "Batam is our closest neighbor in Indonesia, and we have established a strong partnership over the years," Minister Balakrishnan remarked. He further emphasized Singapore's support for deeper collaboration to drive economic acceleration and future-oriented growth for both regions.





The Chairman expressed his appreciation for the exceptional hospitality extended by the Singaporean government. He underscored that Batam and Singapore share not only geographical proximity but also complementary economic strengths that create a compelling environment for new investments. “We spoke at length about our longstanding journey of collaboration and the development priorities we are pursuing in Batam,” Amsakar said. He highlighted that Singapore has always been a trusted partner, and Batam is ready to welcome greater cooperation in strengthening the regional economy.

Amsakar reaffirmed BP Batam’s commitment to facilitating seamless and accelerated investment processes—particularly for Singaporean businesses—supported by strong national directives. Batam is currently under the direct focus of President Prabowo Subianto, with policies designed to enhance business ease and foster a highly competitive investment climate.

Singapore remains Batam’s largest foreign investor. In the first semester of 2025, Singaporean investment in Batam reached an impressive Rp 7.9 trillion (approx. USD 500 million), demonstrating sustained investor confidence and the promising momentum of the region.

With its strategic location, expanding infrastructure, and pro-investment governance, Batam continues to position itself as a dynamic gateway to Southeast Asia—where global investors can scale their growth and achieve long-term success.

WELCOME TO THE HEART OF INDONESIA'S LARGEST MARITIME INDUSTRY!

OPENING CEREMONY



Badan Pengusahaan Batam (BP Batam) participated in the 8th Indonesia Marine & Offshore Expo (IMOX) 2025. The event showcased Batam as host of the region's premier maritime show and as a major force in Indonesia's offshore and marine industries. With more than 200 exhibitors and over 6,000 international visitors expected, the three-day expo was held at the Radisson Golf & Convention Centre.

For the first time, the show spanned two floors, following a 30–40% year-over-year increase in exhibitors.

Deputy Chairperson for Public Services of BP Batam, Ariastuty Sirait officiated the opening ceremony on behalf of the Chairman of BP Batam. She emphasized IMOX's role as a catalyst that converts international networks into investment and jobs. Positioned as Southeast Asia's most practical base for repairs, fabrication, and marine equipment, Batam is drawing increasing interest from shipowners, shipyards, OEMs, and technology providers—evident in the exhibition's size and vibrancy.

IMOX 2025: BP BATAM SHOWCASES BATAM AS SOUTHEAST ASIA'S MARITIME HUB

Moreover, research by the Institute for Economic and Social Research, University of Indonesia (LPEM UI), finds that Batam accounts for more than 60% of Indonesia's total shipbuilding capacity and is home to about 135 shipyards. In the first half of 2025, Batam realized IDR 33.7 trillion in investment—64.9% of the IDR 60 trillion full-year target. It was further noted that new regulations—Government Regulation (PP) No. 25/2025 and PP No. 28/2025—which expand the FTZ's working area, have been introduced to strengthen Batam's appeal as an investment destination. (FD)



BATAM RISING: UNLOCKING INVESTMENT OPPORTUNITIES WITH CERTAINTY

Badan Pengusahaan Batam (BP Batam), through its Jakarta Representative Office held a business gathering under the tagline “BP Batam Reconnect” on Thursday, 4 September 2025, at the Manhattan Hotel Ballroom in Jakarta. The event’s theme—“Accelerating Licensing and Troubleshooting for Rapid Economic Growth”—drew business leaders, investors, and government officials, and aimed not only to facilitate networking but also to shape Batam’s future through dialogue and sharing sessions.

Two landmark government regulations took center stage: Government Regulation (PP) No. 25 of 2025, which amends PP No. 41 of 2021 on Free Trade and Free Port Zones, and PP No. 28 of 2025 on Risk-Based Business Licensing. Both were introduced as bold steps to cut bureaucracy and establish regulatory clarity for businesses, helping Batam sharpen its pitch to investors on the back of sustained economic momentum.



At the event, Deputy Chairman for Administration and Finance of BP Batam, Alexander Zulkarnain stated that the city's economy has outpaced both the Riau Islands Province and the national average for five consecutive years, drawing heightened attention from the President and positioning the island as a national growth driver. He also announced three measures to reduce friction for investors: an Investment Ambassador Program to build international links and connect companies with the right partners; accelerated Business Licensing (PB) and Business Permits to Support Business Activities (PB-UMKU) services; and an Investment Dashboard for reporting hurdles and triggering immediate responses from BP Batam.

Appreciation was also expressed by the Director for Business Empowerment of the Ministry of Investment and Downstream Industry/ BKPM, Delfinur Rizky Novihamzah. He noted that PP No. 28 of 2025 improves the previous regulation, particularly by clarifying basic licensing procedures that were often open to multiple interpretations. With the new regulation and strong central government commitment, Batam is expected to continue serving as a driver of national economic growth and a strategic investment magnet. (BMB/FD)

BATAM TO HOST MEGA DRYDOCK, REINFORCING ITS ROLE AS A GLOBAL MARITIME HUB

Batam's maritime sector is entering a new chapter with the announcement of a mega drydock facility in the Kabil area, set to position the city as one of the few locations worldwide equipped to handle the largest supertankers.

The project was unveiled by PT Citra Shipyard during a visit from Badan Pengusahaan Batam (BP Batam) on 13 August at Seilekop, Sagulung. The delegation, led by Deputy Chairman for Investment and Business, Fary Djemi Francis, was welcomed by PT Citra Shipyard owner Ali Ulai and the company's management team.

BP Batam reaffirmed its full support for the initiative, highlighting the authority's commitment to accelerating permits and licensing through the Approval of Conformity of Marine Spatial Utilization Activities (PPKPRL). With streamlined processes, licenses can now be obtained in as little as 14 days once requirements are met—offering investors and stakeholders a faster route to realizing strategic projects in Batam.

Beyond the drydock, discussions also touched on the broader development of Kabil and Nongsa. Kabil is being prioritized for maritime industry projects thanks to its deep waters, while Nongsa is envisioned as an integrated development zone to further strengthen Batam's role in regional and global shipping.

Since its establishment in 2006, PT Citra Shipyard has produced internationally certified vessels and now operates two shipyards in Sagulung and Kabil. The company is also preparing to expand into offshore facilities to broaden its services.

Recognizing this potential, BP Batam pledged strong support to ensure smooth project execution. BP Batam emphasized the importance of direct engagement with industry players—listening to challenges on the ground and collaborating on solutions.

The partnership between BP Batam and Citra Shipyard underscores Batam's readiness to deliver world-class maritime infrastructure. With state-of-the-art facilities, efficient licensing, and its strategic location along international shipping routes, Batam is reinforcing its position as a leading hub for the maritime industry in Southeast Asia and beyond (IEP)



Deputy Chairman for Investment and Business

PT Citra Shipyards owner





Range Intelligent Computing Technology

Deputy Chairman for Investment and Business

RANGE INTELLIGENT BRINGS HYPERSCALE AI DATA CENTER TO BATAM

Batam is solidifying its standing as one of Southeast Asia's top locations for high-tech investment. On 19 August 2025, Badan Pengusahaan Batam (BP Batam) held a meeting with Range Intelligent Computing Technology Group Co., Ltd., one of China's largest AI data centre operators.

The facility will serve as a regional hub for data, cloud services, and artificial intelligence. The company has secured roughly 30 hectares of land in Nongsa, and the initial phase will feature advanced technologies such as liquid cooling, green energy, and workforce training.

Range Intelligent plans to develop the Equator Gate System, a large-scale AI data center, in Batam.

The total investment will reach USD 5 billion, to be executed in five phases, with the first phase expected to be completed by

October 2026. Reliable power is essential, with total demand at 800 MW and at least 200 MW needed for the first phase. Discussions with Indonesia's state electricity company, PLN, are underway to ensure a reliable power supply. In the first phase, approximately 100 experts from China will be deployed to build the data centre and train local staff. Over time, the workforce is expected to transition to 90% local employees, strengthening local skills and capacity.

economy, and advance Indonesia's green energy transition. Therefore, the project has the potential to position Batam as a key digital and AI hub in Southeast Asia by combining robust infrastructure, renewable energy, and skilled human resources to drive sustainable growth. (NC/FD)

BPBatam welcomed the investment, noting its alignment with Batam's strategy to develop world-class data centres, strengthen the digital





CLOU BETS ON BATAM TO SERVE SOUTHEAST ASIA'S SOARING STORAGE DEMAND

Badan Pengusahaan Batam (BP Batam) welcomed the launch of Shenzhen-based CLOU Electronics' 4 GWh energy-storage manufacturing facility in Batam this July, marking a significant addition to the island's clean-energy industrial base. Located one hour by ferry from Singapore and along major shipping lanes, Batam offers strategic proximity to regional customers and global logistics networks—key advantages for time-critical energy equipment.

Energy storage is becoming a core enabler of decarbonization as grids integrate rapidly expanding solar and wind capacity. Regional demand is growing at double-digit rates, and international projections indicate Southeast Asia's renewable share will more than double by 2030, catalyzing storage deployment across the region. Batam's ecosystem positions manufacturers to serve this growth efficiently and reliably.

Indonesia's industrial policy further strengthens this opportunity. Local content requirements (TKDN) prioritize domestically manufactured components in strategic sectors, enabling CLOU's Batam plant to participate competitively in state-backed projects. Official support followed quickly: on 14 August 2025, the Minister of Trade led a high-level visit to the facility.

CLOU has committed to creating 200 jobs in the first phase and to partnering with universities and vocational institutions to develop a skilled local workforce. These initiatives align with BP Batam's agenda to deepen industrial capabilities, promote technology transfer, and expand high-quality employment.

For investors, the project offers direct exposure to one of the world's fastest-growing storage markets, while enhancing operational resilience through production diversification and TKDN compliance. As manufacturers rebalance global supply chains, Batam provides an efficient, well-connected base for serving Southeast Asia and beyond. BP Batam views this investment as a strong endorsement of the island's competitiveness in advanced energy manufacturing and a catalyst for further growth in Indonesia's clean-energy economy. (BMB/FD)



JAPAN'S CONSULATE-GENERAL VISITS BP BATAM TO DEEPEN ECONOMIC TIES

An official working visit to Badan Pengusahaan Batam (BP Batam) was paid by the Consulate-General of Japan in Medan as part of efforts to strengthen bilateral relations between Japan and Indonesia, particularly in the Sumatra region. The visit was also used as a platform to explore investment opportunities, infrastructure collaboration, strategic area development, and tourism partnerships.



Deputy Chairman for Investment and Business

Consulate-General of Japan

Held on Friday, 29 August 2025, the visit was led by the Consul-General of Japan in Medan, Mr Furugori Toru, and was accompanied by a delegation from the Japanese Consulate. The delegation was received by the Deputy Chairman for Investment and Business, the Deputy Chairman for Public Services, and other senior BP Batam officials.

During the meeting, the strategic importance of Batam and Medan as hubs for investment and trade—and as key international gateways along the Strait of Malacca—was highlighted. Among the key topics, the potential development of Batam and Banda Aceh as alternative ports was discussed to support stability in international trade routes that are critical to Japan.

Tourism development was a key focus, including potential direct Batam–Japan flights and promotion of cultural, culinary, and sports tourism. BP Batam outlined strategic projects—notably an international hospital with Mayapada and Apollo slated for 2027—and reaffirmed a pro-investment package of tax holidays, tax allowances, and streamlined, integrated licensing.



As part of its transparency and responsiveness push, BP Batam has launched an investment dashboard that tracks project progress—including Japanese-backed projects—and routes issues for fast, coordinated resolution. Submit concerns via investbatam.bpbatam.co.id. (AW/FD)

VINGROUP INTEREST UNDERScores BATAM'S APPEAL AS AN INVESTMENT HUB

Badan Pengusahaan Batam (BP Batam)'s ongoing commitment to promoting regional economic growth through increased investment was noted by the international business community, with interest expressed by Vietnam's leading conglomerate, Vingroup, in investing in Batam.

The interest was conveyed Vingroup—widely recognised as by Pham Sanh Chau, CEO of one of Vietnam's largest and most Vingroup Regional Asia, during influential business groups, with a meeting with the Chairman a portfolio spanning property, of BP Batam, Amsakar Achmad, healthcare, education, and on the evening of Monday, 29 automotive—was highlighted along September 2025. The meeting with its subsidiary VinFast, which was regarded as an important already has a presence in Indonesia step in strengthening economic focused on environmentally relations between Vietnam friendly electric vehicles. Batam's and Indonesia—particularly in infrastructure, strategic location, and Batam, which is recognised as investor-friendly policies were cited one of the country's premier as key drivers of Vingroup's interest. investment destinations.

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BP BATAM AND EKONID EXPLORE AUTOMATION TO BOOST BATAM'S MANUFACTURING

Badan Pengusahaan Batam (BP Batam) welcomed the German Automation Delegation on 10 September 2025, facilitated by the German-Indonesian Chamber of Industry and Commerce (EKONID). The visit underscored Batam's role as a growing hub for advanced industry and opened pathways for collaboration between Indonesian institutions and German technology leaders.

German companies contributed nearly 10% of Batam's total investment in the first half of 2025, particularly in high-value manufacturing and electronics. During the visit, BP Batam outlined its long-term strategy to support sustainable growth through regulatory simplification, infrastructure expansion, and human capital development. The Batam State Polytechnic was highlighted as a strategic partner in supplying industry-ready talent.





The delegation—comprising VDMA, Framence GmbH, Vision in Automation GmbH, DfACE Strategy Systems, Toolcraft AG, and Germany Trade & Invest (GTAI)—presented solutions spanning automation systems, digital twin technology, asset integration, and precision manufacturing. These capabilities align with Batam’s agenda to improve efficiency, strengthen product quality, and advance sustainability in line with Indonesia’s green-growth priorities.

Both sides showed interest in future collaboration. Potential areas include pilot projects in automation and digital twin applications, joint training programs to build skilled human resources, and investment in research and technology centres.

For foreign investors, Batam offers a strategic base to participate in the transformation of one of Indonesia’s fastest-growing industrial regions. With proximity to Singapore and major shipping lanes, supportive policies, a skilled workforce, and strong international partnerships, Batam is well positioned to support advanced manufacturing and sustainable industry across Southeast Asia.
(NC/FD)

BATAM IMMIGRATION OFFICE INTRODUCES “IMMICARE” TO SUPPORT INVESTORS AND EXPATRIATES

Batam Immigration has launched Immicare (Immigration Care), a new mobile service that simplifies residence permit processing for foreign investors and expatriates in Batam and industrial areas. Officially inaugurated on September 2, 2025, at Batamindo Industrial Park, the initiative is designed to bring services closer to users and provide direct education on immigration regulations and visa options.

Immicare is part of Indonesia’s broader push to accelerate immigration services under the leadership of Minister of Immigration and Correctional Affairs Agus Andrianto, aligning with the national Ease of Doing Business (EoDB) agenda to strengthen competitiveness and attract global inves

The launch event drew support from government and industry stakeholders, including BP Batam and Batamindo Industrial Park. Mook Sooi Wah, Executive Director of PT Batamindo Investment Cakrawala, highlighted that Immicare reduces investment barriers and improves productivity, calling it a milestone for Batam’s growth as a global investment hub.

According to Hajar Aswad, Head of Batam Immigration Office, the program extends the success of Indonesia’s Eazy Passport initiative to foreign nationals. In its initial phase, Immicare will operate in Batamindo, Panbil, and Kabil, with plans for expansion. Services include a Coaching Clinic offering practical guidance on permits, immigration facilities, and long-term visas such as the 5-year Golden Visa for executives and their families.



100 Days Achievements of the Deputy Chairman for Investment and Business

Batam, The Golden Gateway of World

Over the first 100 days, BP Batam's Deputy Chairman for Investment and Business has attracted prospective investors from both at home and abroad. Backed by strong interest from China, the United States, and Singapore, Batam has reaffirmed its position as a global investment magnet. Today, Batam stands as a gateway to international economic growth.



Fary Djemy Francis
Deputy Chairman for Investment and Business



Amsakar Achmad
Chairman of BP Batam

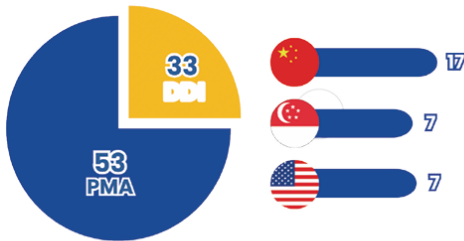


Li Claudia Chandra
Vice Chairperson of BP Batam

Batam must present itself as an investment-friendly zone, with simple regulations, excellent services, and strong certainty."

Amsakar Achmad
Chairman of BP Batam

Investor Interests – Semester 1



From January to July, Batam welcomed 86 investor visits: 53 foreign investors (FDI) and 33 domestic investors (DDI).

The majority of investors came from China (17 investors), followed by Singapore (9 investors) and the United States (7 investors).

Top 3 Investment Sectors (Jan–Jul):

- Manufacturing Industry
- Educational Services Sector
- Construction Sector

Sources : BP Batam Directorate of Investment Annual Report 2025

Desk Investment



Collaboration with the Ministry of Investment and Downstream Industry/BKPM.

The Investment Desk is a joint initiative between BP Batam and BKPM that provides direct support to investors. It streamlines coordination, licensing, and facilitation while offering one-stop solutions for investor needs

MANTAB



MANTAB is aimed at closing the skills gap and strengthening vocational link-and-match across industrial zones in Batam. Focus sectors: manufacturing, oil & gas, processing, and shipbuilding.

MANTAB priorities: Align curricula with local industry, set competency standards, expand internships and instructor capacity, and accelerate certification so graduates are job-ready and meet market needs.

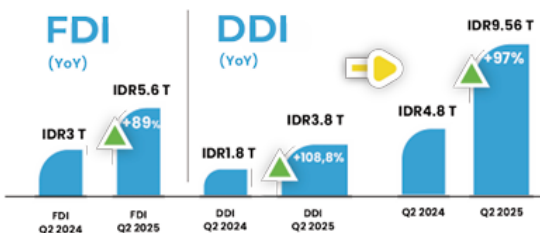
Investment Realization

Semester 1 2025

IDR 33.72 T



Q2 2025



Following the Presidential directive, Batam is accelerating investment growth. With strong investor interest from Asia and international markets, supported by attractive policies, Batam has achieved a remarkable 97% YoY growth, from IDR 4.81 T in Q2 2024 to IDR 9.56 T in Q2 2025.

By Semester 1, 2025, investment realization reached IDR 33.72 trillion, 56.2% of the annual target of IDR 60 T, with a (c-to-c) increase of 64.9% from IDR 20.44 T in Semester 1 2024.

Batam's strength lies not only in its geographical advantage but also in infrastructure development. Investments are flowing into strategic sectors such as manufacturing, electronics, logistics, and shipbuilding.

Sources : KPU BC Batam, BPS Batam, BKPM Processed BP Batam

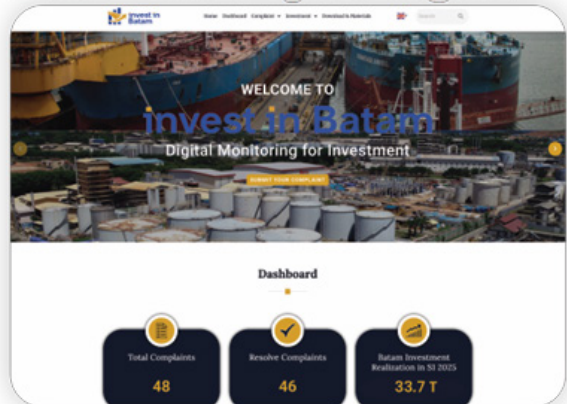
Collaboration



- BP Batam and the Immigration Office launched the ImmiCare program as an outreach/mobile service innovation to make it easier for investors and foreign workers.
- Cooperation with CIQ (Customs, Immigration, Quarantine): To implement proactive on-site residence permit services in the Nongsa SEZ, Batamindo, and Panbil starting in 2025.

Dashboard Investasi

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BP Batam launched the Invest in Batam Dashboard, a digital breakthrough for interactive investment services, fostering transparency and accountability as part of BP Batam's commitment.

of dashboard
complaints resolved

96%

Top 3 resolved sectors:

- Investment Facilitation, Investor Audience (**20 complaints**)
- Approval of Conformity of Spatial Utilization Activities/PKKPR, (**10 complaints**)
- Land Permits (**10 complaints**)

Investment Ambassadors



Investment Ambassadors serve as Batam's promotional envoys, tasked with building strong networks and maintaining communication with investors. They represent Batam at international forums and promotional events, helping ensure the city remains a top investment destination.



- Influencers from Batam and Malaysia
- Council of Indonesian Chambers of Commerce in Johor Bahru
- Inspirational youth from BP Batam

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